

## Message Text

LIMITED OFFICIAL USE

PAGE 01 MEXICO 05152 230129Z

16

ACTION COME-00

INFO OCT-01 ARA-06 ISO-00 EB-07 /014 W

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R 222335Z APR 76

FM AMEMBASSY MEXICO

TO SECSTATE WASHDC 4392

LIMITED OFFICIAL USE MEXICO 5152

E.O. 11652: N/A

TAGS: BENC, MX

SUBJECT: LAS TRUCHAS STEEL EXPANSION

REF: STATE 081920

1. EMBOFF DISCUSSED PENNSYLVANIA ENGINEERING CORPORATION (PECOR) BID WITH SICARTSA GENERAL MANAGER ARMANDO ORIVE. ORIVE SAID PRELIMINARY EVALUATION OF COMPETITIVE BIDS COMPLETE AND KAWASAKI HITACHI, DAVY ASHMORE/DEMAG WERE LOW BIDDERS AND THEIR PROPOSALS CURRENTLY UNDER IN-DEPTH REVIEW. ORIVE COMMENTED THESE TWO CONSORTIA HAVE INSIDE TRACK AND OTHER COMPETITORS NOT UNDER ACTIVE CONSIDERATION AT THIS TIME. HE EMPHASIZED, HOWEVER, THAT DECISION TO AWARD CONTRACT MUST AWAIT CONCLUSION DETAILED ANALYSIS OF LOWEST BIDS. HE NOTED THAT EVALUATION OF LOWEST BIDDERS COULD LEAD TO DIS-QUALIFICATION IF THEY DID NOT MEET SPECIFICATIONS BUT INDICATED HE DID NOT EXPECT THIS TO BE THE CASE.

2. AS ORIVE EXPLAINED THE RULES, PECOR STILL HAS CHANCE TO WIN BUT, AT THIS STAGE, IT IS CLEARLY AN OUTSIDE ONE. HE GAVE NO INDICATION THAT JAPANESE OR DAVY ASHMORE/DEMAG BIDS DO NOT MEET SPECS OR OTHERWISE MIGHT BE DISQUALIFIED, I APPEARS TO US THAT PECOR IS(, IN FACT, OUT OF RUNNING.  
THOMIS  
N

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NNN

## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01 JAN 1994  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** n/a  
**Control Number:** n/a  
**Copy:** SINGLE  
**Draft Date:** 22 APR 1976  
**Decaption Date:** 01 JAN 1960  
**Decaption Note:**  
**Disposition Action:** RELEASED  
**Disposition Approved on Date:**  
**Disposition Authority:** buchant0  
**Disposition Case Number:** n/a  
**Disposition Comment:** 25 YEAR REVIEW  
**Disposition Date:** 28 MAY 2004  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
**Disposition Remarks:**  
**Document Number:** 1976MEXICO05152  
**Document Source:** CORE  
**Document Unique ID:** 00  
**Drafter:** n/a  
**Enclosure:** n/a  
**Executive Order:** N/A  
**Errors:** N/A  
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**Office:** ACTION COME  
**Original Classification:** LIMITED OFFICIAL USE  
**Original Handling Restrictions:** n/a  
**Original Previous Classification:** n/a  
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**Reference:** 76 STATE 81920  
**Review Action:** RELEASED, APPROVED  
**Review Authority:** buchant0  
**Review Comment:** n/a  
**Review Content Flags:**  
**Review Date:** 20 JUL 2004  
**Review Event:**  
**Review Exemptions:** n/a  
**Review History:** RELEASED <20 JUL 2004 by coburnhl>; APPROVED <29 OCT 2004 by buchant0>  
**Review Markings:**

Margaret P. Grafeld  
Declassified/Released  
US Department of State  
EO Systematic Review  
04 MAY 2006

**Review Media Identifier:**  
**Review Referrals:** n/a  
**Review Release Date:** n/a  
**Review Release Event:** n/a  
**Review Transfer Date:**  
**Review Withdrawn Fields:** n/a  
**Secure:** OPEN  
**Status:** NATIVE  
**Subject:** LAS TRUCHAS STEEL EXPANSION  
**TAGS:** BENC, MX  
**To:** STATE  
**Type:** TE  
**Markings:** Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 04 MAY 2006